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COMMONWEALTH OF MASSACHUSETTS
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JOHN F. MEADE, REGISTER OF DEEDS

REPORT OF BARNSTABLE COUNTY REAL ESTATE ACTIVITY

FOR THE MONTH OF MARCH 2005

VALUE SOLID, VOLUME DROPS!

Barnstable County Register of Deeds, John F. Meade, reports that the **volume of real estate sales in March 2005 was down 14.5% from March 2004** volume and the **total value of sales was down 8.4%** from the previous year. The average **individual property sale value was up 7.2%** from the previous year. **There was a 20.5% decrease in the volume of mortgage activity from March 2004 levels.**

Year to Date: Sales Volume is down 7.4%; Total Sales Value is up 1%; Individual sales value is up 9%; Mortgage volume is down 14%.

Register Meade reports that there were **566** deeds recorded at the Barnstable Registry of Deeds in **March 2005** with stated sales values between \$25,000.00 and \$1,000,000.00, representing a stated value of **\$209,228,958.00** in county-wide real estate sales.

Based on all property sales valued between \$25,000.00 and \$1,000,000.00, the average sale price of property in Barnstable County in **March** was **\$369,662.00**.

There were **2,617** mortgages recorded with values between \$25,000.00 and \$1,000,000.00 in **March** with a total value of **\$572,116,177.00**. The average mortgage amount, commercial, residential or other, was **\$218,615.00**.

By way of comparison, in **March 2004**, there were **662** deeds recorded at the Registry of Deeds with stated sales values between \$25,000.00 and \$1,000,000.00, representing a stated value of **\$228,380,278.00** in county-wide real estate sales.

The average sales price, based on all property sales valued between \$25,000.00 and \$1,000,000.00 was **\$344,985.00**.

There were **3,291** mortgages recorded in **March 2004** with values between \$25,000.00 and \$1,000,000.00 with a total value of **\$641,931,439.00**. The average mortgage amount, commercial, residential or other, was **\$195,057.00**.

**REAL ESTATE ACTIVITY THROUGH MARCH 2005
AS COMPARED TO THE SAME PERIOD IN 2004.**

All figures are based on sales or mortgages between \$25,000.00 and \$1,000,000.00.

2005 sales volume: **1,541**

2004 sales volume: **1,664**

2005 total sales value: **\$567,715,719.00**

2004 total sales value: **\$562,854,962.00**

2005 average sales price: **\$368,407.00**

2004 average sales price: **\$338,254.00**

2005 mortgage volume: **6,641**

2004 mortgage volume: **7,720**

2005 total mortgage value: **\$1,417,696,869.00**

2004 total mortgage value: **\$1,506,465,966.00**

2005 average mortgage amount: **\$213,476.00**

2004 average mortgage amount: **\$195,138.00**

**TRAILING TWELVE MONTHS AVERAGE SALES VALUE:
(sales values between \$25,000 and \$1,000,000)**

M/Y	Value	% Differential/prior month
Apr 2004:	\$359,655.00	+4.3%
May 2004:	\$367,247.00	+2.1%
June 2004:	\$370,609.00	+0.9%
July 2004:	\$360,489.00	-2.7%
Aug 2004:	\$357,277.00	-0.9%
Sept 2004:	\$380,814.00	+6.6%
Oct 2004:	\$390,681.00	+2.6%
Nov 2004:	\$398,042.00	+1.9%
Dec 2004:	\$361,852.00	-9.1%
Jan 2005:	\$378,446.00	+4.6%
Feb 2005:	\$354,748.00	- 6.3%
Mar 2005:	\$369,662.00	+4.2%