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## JOHN F. MEADE, REGISTER OF DEEDS

## REPORT OF BARNSTABLE COUNTY REAL ESTATE ACTIVITY

FOR THE MONTH OF APRIL 2005
INDIVIDUAL VALUE REMAINS SOLID, VOLUME CONTINUES TO DIP!
Barnstable County Register of Deeds, John F. Meade, reports that the volume of real estate sales in April 2005 was down $\mathbf{1 3 . 7 \%}$ from April 2004 volume and the total value of sales was down $\mathbf{8 . 9 \%}$ from the previous year. The average individual property sale value was up $5.5 \%$ from the previous year. There was a $\mathbf{3 0 . 3 \%}$ decrease in the volume of mortgage activity from April 2004 levels.

Year to Date: Sales Volume is down 9.4\%; Total Sales Value is down 2.4\%; Individual sales value is up $\mathbf{7 . 7 \%}$; Mortgage volume is down 19.2\%.

Register Meade reports that there were $\mathbf{6 9 0}$ deeds recorded at the Barnstable Registry of Deeds in April 2005 with stated sales values between $\$ 25,000.00$ and $\$ 1,000,000.00$, representing a stated value of $\mathbf{\$ 2 6 1 , 8 2 3}, \mathbf{7 1 4 . 0 0}$ in county-wide real estate sales.

Based on all property sales valued between $\$ 25,000.00$ and $\$ 1,000,000.00$, the average sale price of property in Barnstable County in April was $\$ 379,455.00$.

There were $\mathbf{2 , 5 3 5}$ mortgages recorded with values between $\$ 25,000.00$ and $\$ 1,000,000.00$ in April with a total value of $\$ \mathbf{5 6 0}, \mathbf{9 7 5 , 7 0 8} .00$. The average mortgage amount, commercial, residential or other, was $\mathbf{\$ 2 2 1 , 2 9 2} .00$.

By way of comparison, in April 2004, there were 799 deeds recorded at the Registry of Deeds with stated sales values between $\$ 25,000.00$ and $\$ 1,000,000.00$, representing a stated value of $\mathbf{\$ 2 8 7 , 3 6 4 , 0 4 0 . 0 0}$ in county-wide real estate sales.

The average sales price, based on all property sales valued between $\$ 25,000.00$ and $\$ 1,000,000.00$ was $\mathbf{\$ 3 5 9 , 6 5 5 . 0 0}$.

There were 3,639 mortgages recorded in April 2004 with values between $\$ 25,000.00$ and $\$ 1,000,000.00$ with a total value of $\$ \mathbf{7 2 7}, \mathbf{4 6 3}, \mathbf{3 3 6} .00$. The average mortgage amount, commercial, residential or other, was $\mathbf{\$ 1 9 9 , 9 0 7 . 0 0}$.

## REAL ESTATE ACTIVITY THROUGH APRIL 2005 AS COMPARED TO THE SAME PERIOD IN 2004.

All figures are based on sales or mortgages between $\$ 25,000.00$ and $\$ 1,000,000.00$.
2005 sales volume: 2,231
2004 sales volume: $\mathbf{2 , 4 6 3}$

2005 total sales value: $\mathbf{\$ 8 2 9 , 5 3 9 , 4 3 3 . 0 0}$
2004 total sales value: $\mathbf{\$ 8 5 0 , 2 1 9 , 0 0 2 . 0 0}$

2005 average sales price: $\mathbf{\$ 3 7 1 , 8 2 4 . 0 0}$
2004 average sales price: $\mathbf{\$ 3 4 5 , 1 9 7 . 0 0}$

2005 mortgage volume: 9,176
2004 mortgage volume: 11,359

2005 total mortgage value: $\mathbf{\$ 1 , 9 7 8 , 6 7 2 , 5 7 7 . 0 0}$
2004 total mortgage value: $\mathbf{\$ 2 , 2 3 3 , 9 2 9 , 3 0 2 . 0 0}$
2005 average mortgage amount: \$215,636.00
2004 average mortgage amount: $\mathbf{\$ 1 9 6 , 6 6 6 . 0 0}$

TRAILING TWELVE MONTHS AVERAGE SALES VALUE:
(sales values between $\mathbf{\$ 2 5 , 0 0 0}$ and $\mathbf{\$ 1 , 0 0 0 , 0 0 0}$ )

| M/Y | Value | \% Differential/prior month |
| :---: | :---: | :---: |
| May | 2004: \$367,247.00 | +2.1\% |
| June | 2004: \$370,609.00 | +0.9\% |
| July | 2004: \$360,489.00 | -2.7\% |
| Aug | 2004: \$357,277.00 | -0.9\% |
| Sept | 2004: \$380,814.00 | +6.6\% |
| Oct | 2004: \$390,681.00 | +2.6\% |
| Nov | 2004: \$398,042.00 | +1.9\% |
| Dec | 2004: \$361,852.00 | -9.1\% |
| Jan | 2005: \$378,446.00 | +4.6\% |
| Feb | 2005: \$354,748.00 | -6.3\% |
| Mar | 2005: \$369,662.00 | +4.2\% |
| Apr | 2005: \$379,455.00 | +2.7\% |

