### COMMONWEALTH OF MASSACHUSETTS BARNSTABLE COUNTY REGISTRY OF DEEDS

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#### JOHN F. MEADE, REGISTER OF DEEDS

#### REPORT OF BARNSTABLE COUNTY REAL ESTATE ACTIVITY

#### FOR THE MONTH OF APRIL 2005

### INDIVIDUAL VALUE REMAINS SOLID, VOLUME CONTINUES TO DIP!

Barnstable County Register of Deeds, John F. Meade, reports that the volume of real estate sales in April 2005 was down 13.7% from April 2004 volume and the total value of sales was down 8.9% from the previous year. The average individual property sale value was up 5.5% from the previous year. There was a 30.3% decrease in the volume of mortgage activity from April 2004 levels.

Year to Date: Sales Volume is down 9.4%; Total Sales Value is down 2.4%; Individual sales value is up 7.7%; Mortgage volume is down 19.2%.

Register Meade reports that there were **690** deeds recorded at the Barnstable Registry of Deeds in **April** 2005 with stated sales values between \$25,000.00 and \$1,000,000.00, representing a stated value of **\$261,823,714.00** in county-wide real estate sales.

Based on all property sales valued between \$25,000.00 and \$1,000,000.00, the average sale price of property in Barnstable County in **April** was **\$379,455.00**.

There were **2,535** mortgages recorded with values between \$25,000.00 and \$1,000,000.00 in **April** with a total value of **\$560,975,708.00**. The average mortgage amount, commercial, residential or other, was **\$221,292.00**.

By way of comparison, in **April** 2004, there were **799** deeds recorded at the Registry of Deeds with stated sales values between \$25,000.00 and \$1,000,000.00, representing a stated value of **\$287,364,040.00** in county-wide real estate sales.

The average sales price, based on all property sales valued between \$25,000.00 and \$1,000,000.00 was \$359,655.00.

There were **3,639** mortgages recorded in **April** 2004 with values between \$25,000.00 and \$1,000,000.00 with a total value of **\$727,463,336.00**. The average mortgage amount, commercial, residential or other, was **\$199,907.00**.

## REAL ESTATE ACTIVITY THROUGH APRIL 2005 AS COMPARED TO THE SAME PERIOD IN 2004.

All figures are based on sales or mortgages between \$25,000.00 and \$1,000,000.00.

2005 sales volume: **2,231** 2004 sales volume: **2,463** 

2005 total sales value: **\$829,539,433.00** 2004 total sales value: **\$850,219,002.00** 

2005 average sales price: **\$371,824.00** 2004 average sales price: **\$345,197.00** 

2005 mortgage volume: **9,176** 2004 mortgage volume: **11,359** 

2005 total mortgage value: **\$1,978,672,577.00** 2004 total mortgage value: **\$2,233,929,302.00** 

2005 average mortgage amount: **\$215,636.00** 2004 average mortgage amount: **\$196,666.00** 

# TRAILING TWELVE MONTHS AVERAGE SALES VALUE: (sales values between \$25,000 and \$1,000,000)

M/Y	Value	% Differential/prior month
May	2004: \$367,247.00	+2.1%
June	2004: \$370,609.00	+0.9%
July	2004: \$360,489.00	-2.7%
Aug	2004: \$357,277.00	-0.9%
Sept	2004: \$380,814.00	+6.6%
Oct	2004: \$390,681.00	+2.6%
Nov	2004: \$398,042.00	+1.9%
Dec	2004: \$361,852.00	-9.1%
Jan	2005: \$378,446.00	+4.6%
Feb	2005: \$354,748.00	- 6.3%
Mar	2005: \$369,662.00	+4.2%
Apr	2005: \$379,455.00	+2.7%