COMMONWEALTH OF MASSACHUSETTS BARNSTABLE COUNTY REGISTRY OF DEEDS P.O. BOX 368 BARNSTABLE, MASSACHUSETTS 02630 Telephone 508-362-7733 Fax 508-362-1917

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JOHN F. MEADE, REGISTER OF DEEDS

REPORT OF BARNSTABLE COUNTY REAL ESTATE ACTIVITY

FOR THE MONTH OF SEPTEMBER 2003

SUMMER WINDS DOWN, BUT REAL ESTATE ACTIVITY STAYS STRONG!

Barnstable County Register of Deeds, John F. Meade, reports that the volume of real estate sales in September 2003 was up 6.6% from September 2002 volume and the total value of sales was up 23.6% from the previous year. The average individual property sale value was up 15.9% from the previous year. There was a 28.1% increase in the volume of mortgage activity from September 2002 levels.

Year to date: Sales Volume down 8.7%, Total Sales Value up 5%, Average Sales Value up 15.1%, Mortgage Volume up 62.8%.

Register Meade reports that there were **787** deeds recorded at the Barnstable Registry of Deeds in **September** 2003 with stated sales values between \$25,000.00 and \$1,000,000.00, representing a stated value of **\$266,247,883.00** in county-wide real estate sales.

Based on all property sales valued between \$25,000.00 and \$1,000,000.00, the average sale price of property in Barnstable County in **September** was **\$338,307.00**.

There were **4,296** mortgages recorded with values between \$25,000.00 and \$1,000,000.00 in **September** with a total value of **\$798,372,546.00**. The average mortgage amount, commercial, residential or other, was **\$185,841.00**.

By way of comparison, in **September** 2002, there were **738** deeds recorded at the Registry of Deeds with stated sales values between \$25,000.00 and \$1,000,000.00, representing a stated value of **\$215,495,289.00** in county-wide real estate sales.

The average sales price, based on all property sales valued between \$25,000.00 and \$1,000,000.00 was **\$291,999.00.**

There were **3,353** mortgages recorded in **September** 2002 with values between \$25,000.00 and \$1,000,000.00 with a total value of **\$590,610,730.00**. The average mortgage amount, commercial, residential or other, was **\$176,144.00**.

REAL ESTATE ACTIVITY THROUGH SEPTEMBER 2003 AS COMPARED TO THE SAME PERIOD IN 2002.

All figures are based on sales or mortgages between \$25,000.00 and \$1,000,000.00.

2003 sales volume: 6,204 2002 sales volume: 6,793

2003 total sales value: \$1,964,195,510.00 2002 total sales value: \$1,868,796,417.00

2003 average sales price: \$316,601.00 2002 average sales price: \$275,106.00

2003 mortgage volume: 39,758 2002 mortgage volume: 24,419

2003 total mortgage value: \$7,133,774,802.00 2002 total mortgage value: \$4,076,718,943.00

2003 average mortgage amount: \$179,430.00 2002 average mortgage amount: \$166,948.00

PAST TWELVE MONTHS AVERAGE SALES VALUE: (sales values between \$25,000 and \$1,000,000)

| M/Y | Value | % Differential/prior month |
|------|--------------------|----------------------------|
| Oct | 2002: \$307,872.00 | +5.4% |
| Nov | 2002: \$320,150.00 | +4% |
| Dec | 2002: \$296,730.00 | -7.3% |
| Jan | 2003: \$296,884.00 | +0.05% |
| Feb | 2003: \$280,565.00 | -5.5% |
| Mar | 2003: \$307,623.00 | + 9.7% |
| Apr | 2003: \$303,720.00 | -1.3% |
| May | 2003: \$321,500.00 | +5.9% |
| June | 2003: \$327,312.00 | +1.8% |
| July | 2003: \$323,515.00 | -1.2% |
| Aug | 2003: \$328,760.00 | +1.6% |
| Sept | 2003: \$338,307.00 | +2.9% |